RANDALL M. PARKER, AICP
Planning and Market Research Consulting
P.O. Box 30042
Pensacola, FL 32503-1042

April 17, 2003

Mike Graham
SMART VENT, INC.
20 Warrick Ave.
Glassboro, NJ 08028

Dear Mike:

I wanted to send this letter to thank you for all the assistance you provided me in solving my Flood Insurance Problem.

The installation of four (4) Smart Vents in the home which I was attempting to purchase in Gulf Breeze, Florida saved me $4,500.00 per year in Federal Flood Insurance Premiums, reduced the number of flood vents required from 10 to 4, while maintaining the structural and mechanical integrity of the home and its heating/cooling system.

In addition, the assistance you provided toward getting the Smart Vents "certified" with the County Building Inspector should serve to assist others in the area which in the future may encounter the same problems.

Smart Vent, Inc. and its employees provide extremely valuable products and services, and I would not hesitate to recommend your company to anyone looking to reduce the risk of damage from flooding and the associated costs of insuring against such risks.

By the way, I closed on the home the last week of March, and I am enjoying life on the Gulf Coast of Florida. This would not have been possible (at least in this home) if the SMART VENTS would not solved the problem.

Thanks for all the help.

Sincerely,

Randall M. Parker